

# Klinika Medical

MEDICAL DEVICES MADE IN GERMANY



Now demonstrably  
**reduce post-resection  
rate**

What our customers have to say  
> see page 10/11



SIMPLE. SAFE. INNOVATIVE.

klinika-medical.de | info@klinika-medical.de



Innovator of the Year



Made in Germany



We support the association  
"Kompetenz gegen Brustkrebs"



**NOW**  
demonstrably  
reduce  
post-resection  
rate

**Lack of  
communication**  
around the specimen  
increases the resection  
rate unnecessarily.



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# MINIMIZE ADDITIONAL RISKS IMMEDIATELY

01. Lack of communication
02. The high cost factor
03. Extra effort and expense
04. Poor reputation
05. High sources of error
06. Substandard process sequence
07. Risk in the hygiene



**And what does it cost?**  
read on ▶

THE SOLUTION IS SO SIMPLE

For **less than**  
**20€** you can  
significantly  
**reduce many**  
**of these risks!**



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# Would you also like to reduce your post- resection rate?

**01**

The post-resection  
rate can be reduced  
markedly

**02**

Usually NO second  
surgeries are required

**03**

Significant  
cost reduction!

**Order your free test kit now**



**What can KliniTray™ do for you?**  
read on ▶



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## KliniTray™

**Innovative system for tumor fixation and determination of resection margins.**

KliniTray™ is used for the examination and preparation of tumour tissue that requires a precise definition of the free resection margin during and/or after operations.

Using KliniTray™, the tissue can be securely transported in a predefined three-dimensional spatial orientation and examined radiologically as well as sonographically.



**VIDEO**

**SCAN ME**



Orientation mark(s)

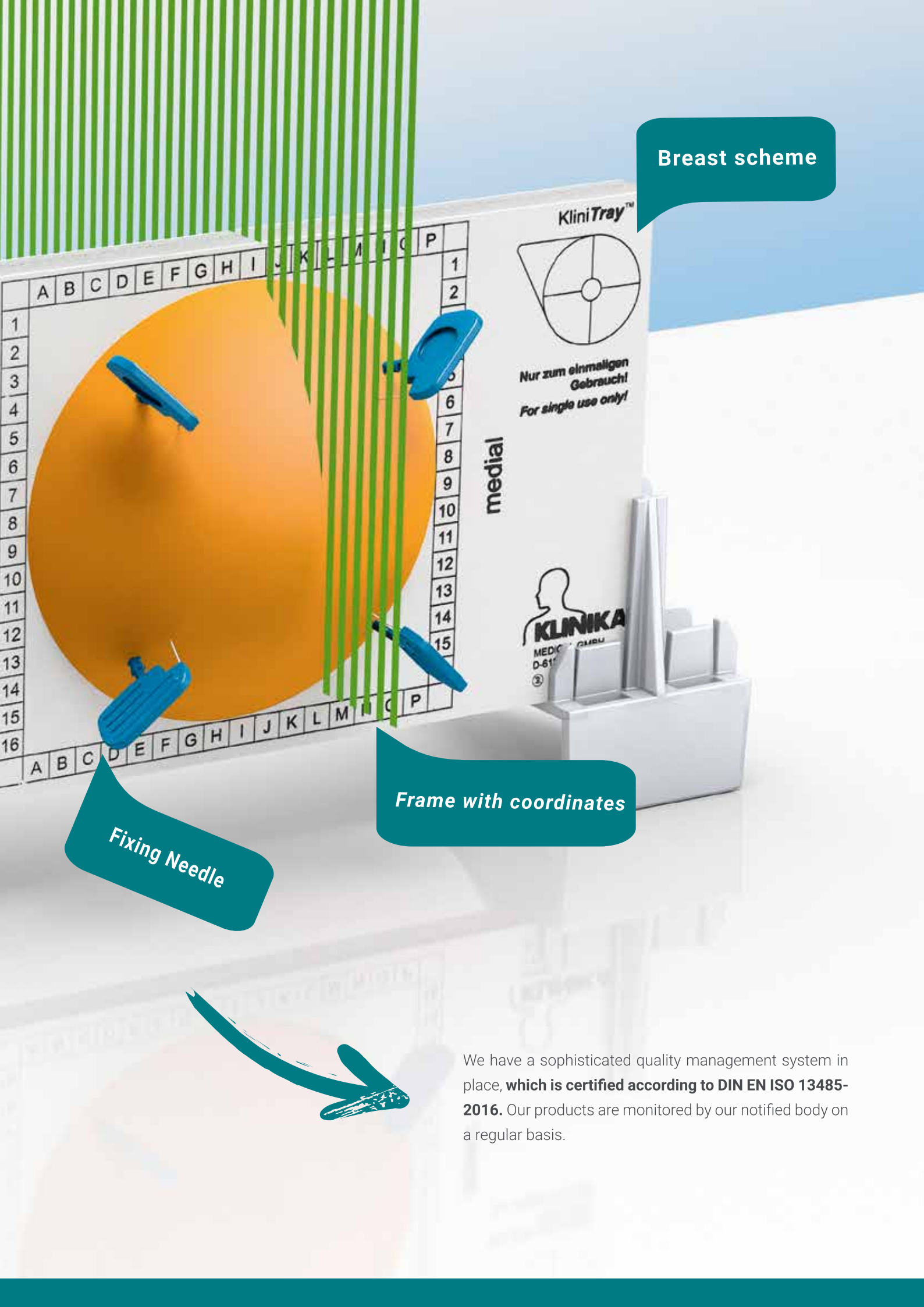
cranial

Side of Body

lateral

R

caudal



Breast scheme

Frame with coordinates

Fixing Needle



We have a sophisticated quality management system in place, which is certified according to DIN EN ISO 13485-2016. Our products are monitored by our notified body on a regular basis.

“

Using KliniTray™  
we can perform advanced level breast  
surgery. We can reduce the rate of  
second surgeries which is not only  
sensible from a scientific and financial  
but also from an ethical perspective.

”

Priv. Doz. Dr. med. Kolberg

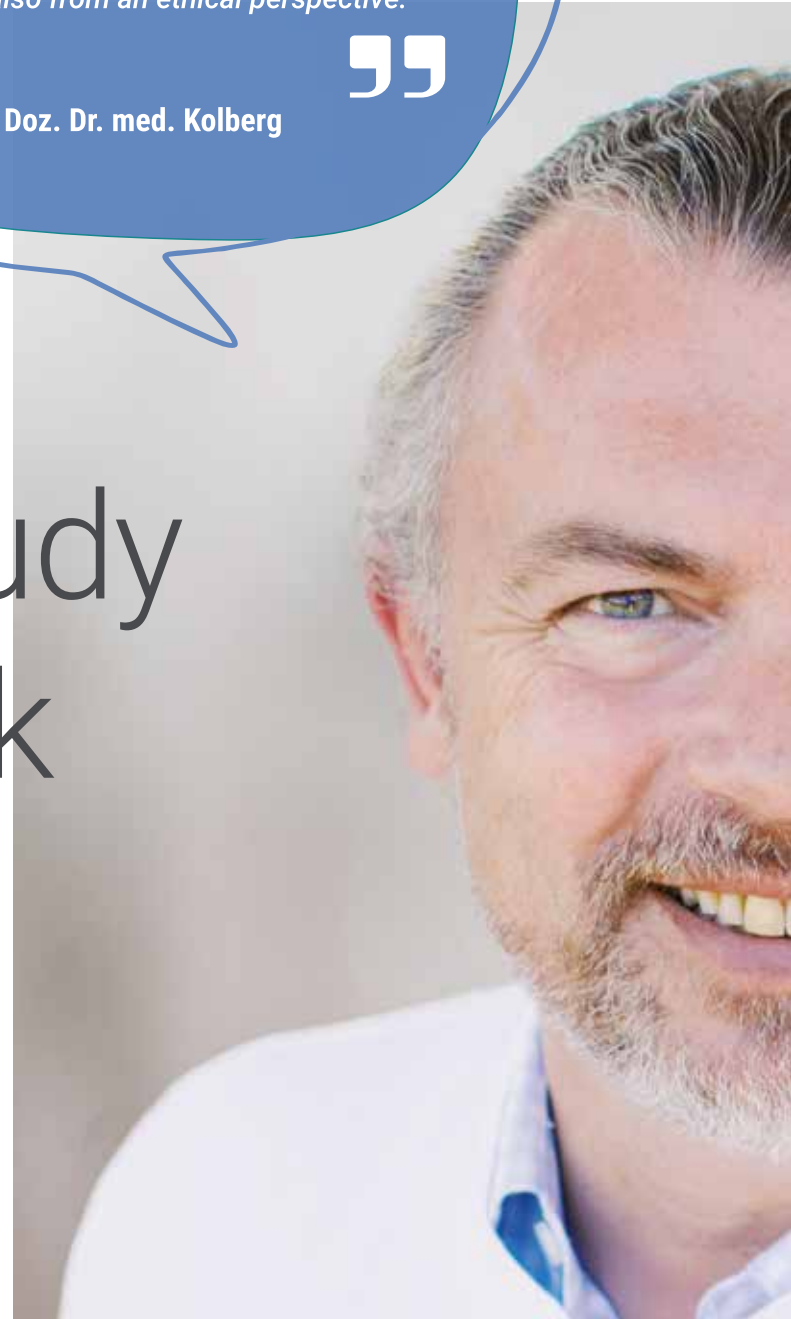
PROJECT STUDY

# Example Project Study Frauenklinik



VIDEO

SCAN ME



“The advantage for us is that we can perform procedures with high quality. The advantage for the patient is that the chance of a post-resection is considerably lower. That is what we found in an analysis carried out at this clinic. **Patients have undergone surgery after neoadjuvant therapy either with or without KliniTray™. We found that using KliniTray™ cuts the resection rate in half compared to not using KliniTray™.**”





0%

Complaint rate



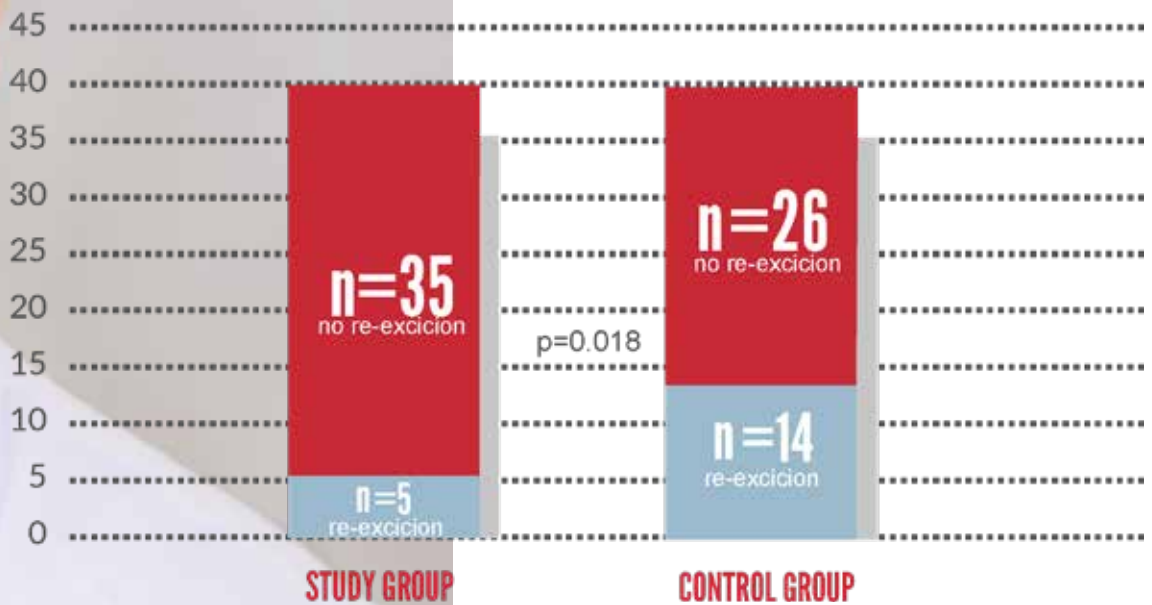
32%

of clinics already are using it



96%

customer satisfaction



**Priv.- Doz. Dr. Hans-Christian Kolberg - Marienhospital Bottrop**

Jamaris et al., (2018). Re-Excision Rates in Breast-Conserving Surgery for Invasive Breast Cancer after Neoadjuvant Chemotherapy with and without the Use of a Radiopaque Tissue Transfer and X-ray System, BreastsCare

**SIMPLE. SAFE. INNOVATIVE.**

Innovative Products - developed together with you  
so that you and your patient feel safe and at ease.



„ We are using KliniTrays™ for quite some time in our daily clinical routine to ensure proper storage of surgical specimens for histological preparation.

The sterile plates allow us to securely fix removed specimens and provide a precise localisation thanks to the printed visualization of the body part. This also safeguards the transport to the Pathology Department and rules out the possibility of specimens getting mixed up. Furthermore, once securely fixed on the “plates”, a sonographic examination of the specimen can be performed intraoperatively to ensure the reliable sonographic examination of the specimen margin without having to turn the specimen again. Reliable radiography of the specimens can of course also be performed.

The range of KlinTrays™ has been extended for gynaecological applications. Particularly the fixation of conisates and LOOP specimens can easily be accomplished and enables the pathologist to perform a precise assignment in relation to the portio surface.

**I can recommend the Klinitrays™ without reservation.“**

**Dr. med. Frank Schure, Sana Kliniken Berlin-Brandenburg GmbH**



## WHAT OUR COSTUMERS HAVE TO SAY

“

*For me as a clinician it is important, that the topography of the collected piece of tissue is obvious to the pathologist. This simplifies the handling and description of the specimen by the pathologist and makes the whole process more accurate.*

*And not to forget about the safety aspect of using broader based needles which reduces the injury risk.*

”

**Frau Dr. med. Balwanz**

“

*While performing excision biopsies the KliniTray™ System enables us to perfectly visualize micro calcifications or other radiological findings in the radiogram of the breast specimen.*

*The exact orientation of the finding in the biopsy sample is of great value for the communication with the pathology lab.*

”

**Prof. Dr. med. Watermann**



The KliniTray™ was advanced individually for different Departments, e.g. Dermatology, Eye Surgery, Gynecology, and many others.

Consult with your department. We would love to support you and will provide you with individual solutions

“

Our satisfied customers and the marked reduction in the post-resection rates are our motivation and incentive. **Join us!**

”

**Order your free KliniTray™ test kit now**

[nachresektionsrate-senken.de](http://nachresektionsrate-senken.de) | [info@klinika-medical.de](mailto:info@klinika-medical.de)

# KliniTray™ - Your advantages at a glance

01

SAFE ANATOMICAL ASSIGNMENT OF SPECIMEN MARGINS

02

PROVIDES THE PATHOLOGIST AND RADIOLOGIST WITH THE SAME VIEW ON THE TUMOR THAT THE SURGEON HAS

03

DEFINITE LOCALISATION OF THE FINDING BY RADIOPAQUE ORIENTATION MARKERS

04

NO LOSS OF TIME OR INFORMATION

05



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06

SAFE, AIR AND WATER TIGHT TRANSPORT CONTAINER

07

IVD - IN VITRO DIAGNOSTICA

08

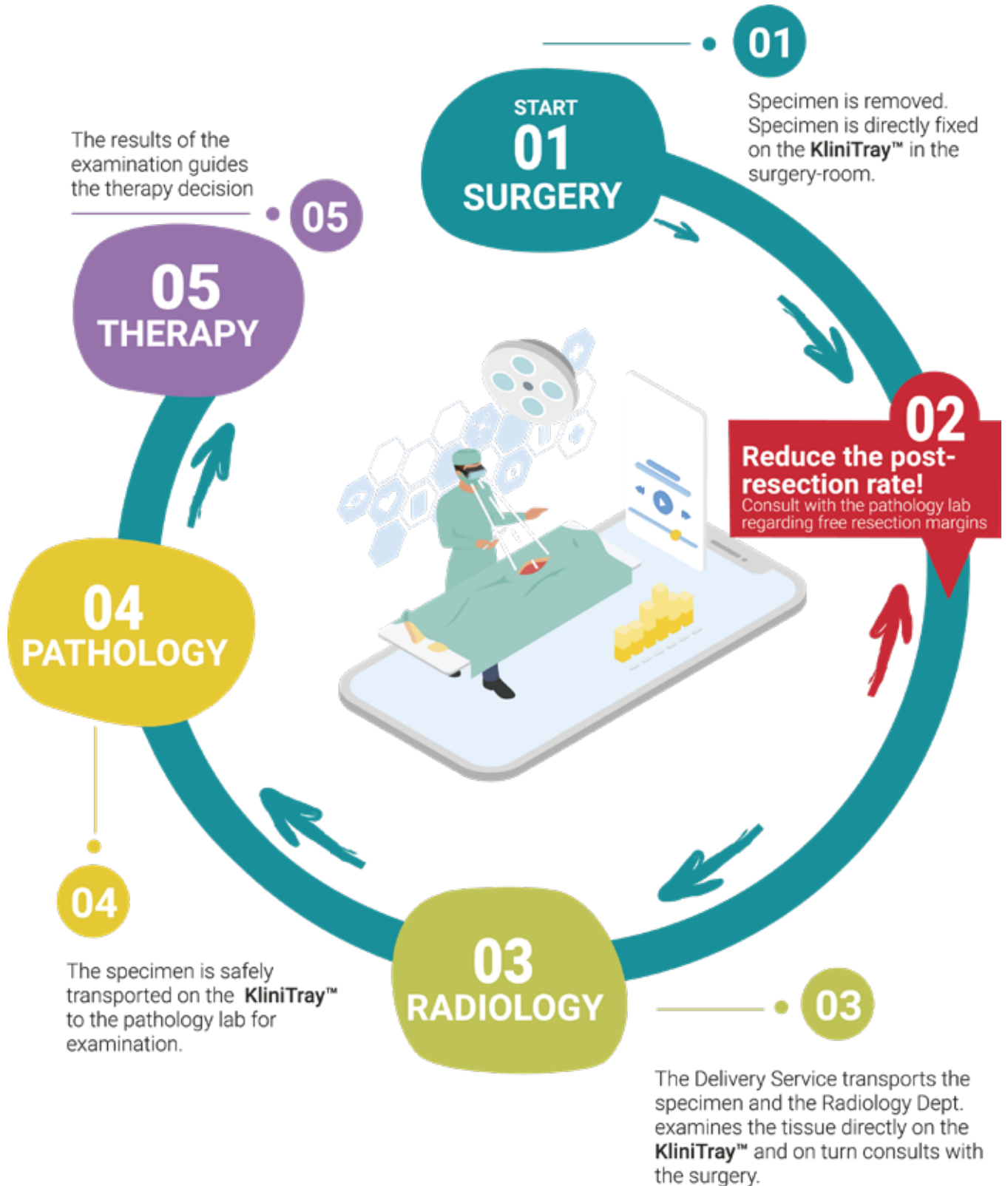
AN INTERDISCIPLINARY, STANDARDIZED PROCEDURE WITH HIGH ECONOMIC EFFICIENCY

09

TOPOGRAPHICALLY PRECISE LABELING IN LINE WITH S3 GUIDELINES

# KliniTray™ procedure

5 steps towards a safe and standardized procedure



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## COVER STORY

# Our commitment for women

For over 20 years, "Kompetenz gegen Brustkrebs e.V." has been committed to promoting holistic medicine and psychotherapy for breast cancer.

One aim of this non-profit organisation is to provide patients with the skills needed in order to gather sufficient knowledge about the disease, its origin, development and treatment so that they become experts in their own cause and thus also an equal and independent partner of those tasked with the treatment.

This philosophy is particularly appealing to us. After all, our products also bear the concept of interdisciplinary expertise with active involvement of the patients.

Our cover picture celebrates inspiring and strong women. "Rebel Society" (NFT #6355) is committed to social equality and supports women's struggles on the path to real gender equality. Women with breast cancer are strong women!





## Values

Honesty and transparency are important to us. For us, win-win is not merely a catchword, but a prerequisite for every form of positive cooperation.

## Vision

We want to work together with doctors and users to create simple and safe medical products that they feel comfortable using.

Our Mission Statement  
**SIMPLE. SAFE. INNOVATIVE.**

## Sustainability



We care about the environment and climate, which is why we engage in sustainable practices wherever possible:

Use of solar energy

Our packaging is recyclable ("Green Dot")

Energy-efficient production and operation

Respectful relationship with our employees

Work-life balance

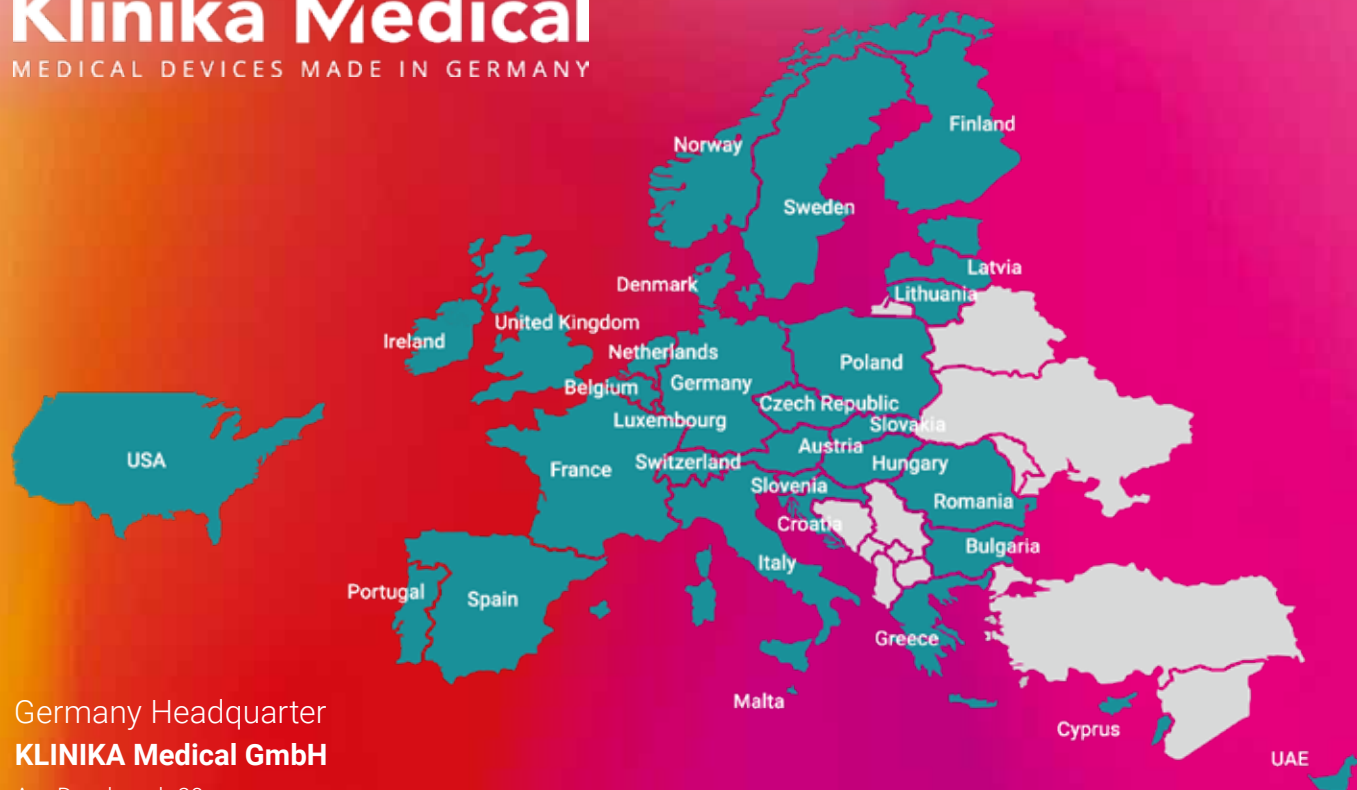
Commitment to environment, animal protection and disadvantaged people

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# Klinika Medical

MEDICAL DEVICES MADE IN GERMANY



## Germany Headquarter **KLINIKA Medical GmbH**

Am Dornbusch 29  
D-61250 Usingen  
+49 (0) 6081-9139-0  
info@klinika-medical.de

Thanks for trusting in us

### **Austria**

Rudolf Heintel Gesellschaft m.b.H.  
Erdbergstraße 166  
1030 Wien  
medizintechnik@heintel.at  
heintel.at

### **France**

Edimex  
4 Square de la Bimbière  
ZA de Beaulieu, BP60013  
49124 Le Plessis Grammoire  
+33 2 41 27 01 06  
edimex.com

### **Lithuania / Latvia / Estonia**

Litfarma Ltd.  
Jeruzalès str.45  
08420 Vlinius  
info@litfarma.com  
litfarma.com

### **Switzerland**

Admedics Advanced Medical Solutions AG  
Langfeldstrasse 26  
4528 Zuchwill - Schweiz  
info@admedics.com  
admedics.com

### **Czech Republic / Slovakia**

Aptum, a.s.  
Cihlárská 643/19, veveří  
602 00 Brno  
info@aptum.cz  
aptum.cz

### **Greece**

Mediray  
224 Mesogeion AV. & 2 Aetideon STR.  
15561 Holargos  
nfo@mediray.gr  
mediray.gr

### **Solvenien/Ungarn/Polen**

Meier-Medizintechnik GmbH  
Friedewalder Straße 22  
32469 Petershagen  
info@meier-medizintechnik.de  
meier-medizintechnik.de

### **United Kingdom / Ireland**

RPS Service Ltd.  
Unit 1A, The Cottage, 100 Royston Rd.  
Byfleet, Surrey, KT14 7MY,  
info@rpsservice.co.uk  
rpsservice.co.uk

### **Denmark / Sweden / Finland / Norway**

Datec Medico ApS  
Ved Skoven 35  
DK – 8541 Skødstrup  
Phone: +45 8862 0500  
datecmedico.dk

### **Italy / Bulgaria / Romania**

Sunmedical S.r.l.  
Via Amedeo Modigliani, 45  
20054 Segrate (MI)  
info@sunmedical.it  
sunmedical.it

### **Spain**

Imeos  
C / Ernesto Ferrer, 13-7  
(46021) Valencia  
info@imeos.es  
meos.es

**klinika-medical.de**